

Message Text

UNCLASSIFIED

PAGE 01 JOHANN 01972 291239Z
ACTION EB-08

INFO OCT-01 AF-10 ISO-00 CIAE-00 COME-00 INR-07 LAB-04
NSAE-00 SP-02 STR-04 TRSE-00 FRB-01 OMB-01 /038 W
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FM AMCONSUL JOHANNESBURG
TO SECSTATE WASHDC 6480
INFO AMEMBASSY PRETORIA

UNCLAS JOHANNESBURG 1972

E.O. 11652: N/A
TAGS: ETRD, EQIP, BEXP, SF
SUBJECT: GOLF CARTS OR SIMILAR VEHICLES

REF: STATE 172862

1. THE MARKET IN SOUTH AFRICA DOES NOT WARRANT LARGE SCALE
MANUFACTURE OF THIS TYPE OF VEHICLE. THE BIGGEST USERS, OF
SOMEWHAT SIMILAR VEHICLES, THE SOUTH AFRICAN RAILWAYS AND
HARBORS, RECENTLY CALLED FOR TENDERS WHICH CALLED FOR THE
SUPPLY OF 84 SMALL TROLLEY-TYPE VEHICLES FOR DOCKSIDE USE,
OVER A TWO-YEAR PERIOD.

2. TWO COMPANIES WE HAVE IDENTIFIED AS INVOLVED IN THIS
TYPE OF MANUFACTURE ARE:

ELECTRIC VEHICLES (PTY) LIMITED
P.O. BOX 5080, BENONI SOUTH 1502
CONTACT: R. STEVENSON - MANAGING DIRECTOR

ELECTRIC VEHICLES ASSEMBLES 1.5 HORSEPOWER VEHICLES OF
SIMILAR DIMENSIONS TO THOSE CITED IN REFTEL. CONTROLS ARE
MANUFACTURED LOCALLY BUT MOTORS ARE IMPORTED. AT PRESENT
30-40 VEHICLES MANUFACTURED PER ANNUM AND COSTS, INCLUDING
BATTERY AND CHARGER, ARE R3,200 (R1.00 EQUALS U.S. \$1.15) SELLING
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PRICE AND R2,800 COST PRICE. COMPANY WILL FORWARD PRODUCT
LITERATURE WHICH WILL BE AIRMAILED TO DEPARTMENT UPON RECEIPT.

HUBERT DAVIES HEAVY ENGINEERING (PTY) LTD
P.O. BOX 1159
JOHANNESBURG 2000
CONTACT: B. GALLEY - GENERAL MANAGER, ELECTRICAL VEHICLES

THIS COMPANY MANUFACTURES (USING MOTORS IMPORTED FROM COMPTON OF UK AND PRESTOLITE OF TOLEDO, OHIO) ELECTRIC VEHICLES FOR MINING USE. ONLY EQUIPMENT IN GOLF CART RANGE IS 4 SEATER WITH 5 HORSEPOWER FOR UNDERGROUND USE. THIS MAY NOT BE CONSIDERED SUITABLE FOR PURPOSES OF COMPARISON AS NUMBER OF ADAPTIONS AND ACCESSORIES (SUCH AS FLAMEPROOFING) NECESSARY FOR UNDERGROUND USE PUSH UP MANUFACTURING COSTS WHICH MEANS SELLING VEHICLE IN REGION OF R7,800. JOHNSON

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Message Attributes

Automatic Decaptoning: X
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